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# RICK PINTO SWIMMING POOLS

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## NEWSLETTER..... FALL 2016

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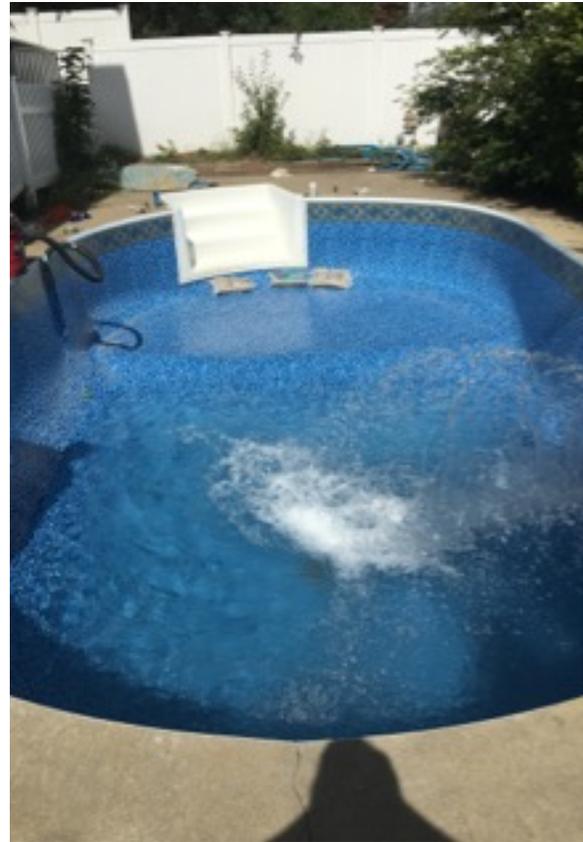


A big warm hello to all my valued Swimming Pool Clients. What a great season this was for owning a swimming pool! The weather has been excellent, with many warm and dry days, perfect for swimming, right through September and part of October this year! I hope everyone has had a great swimming season and is looking forward to next summer!

Another spectacular new pool, custom in Vinyl! Installed earlier this season

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As we look toward next season, there are a few things that should be taken into account before winter really sets in. One thing that is very important and always deserves a reminder is that there is still a need to monitor the water level in your pool. Concrete pools are typically lowered to about 1' below the tile (unless they have new Marblelite) and vinyl lined pools should be no lower than the bottom of the skimmer. If you're unsure about how to check and have questions, or would like to sign up for our Winter Service program, please contact us to go over the details.



Below is a shot of the same pool, 4 hours earlier

Another point I would like to make is that the “off season” is the right time to make any major improvements, necessary repairs or simple routine maintenance to your pool. We get very backed up in the spring, especially when the nice weather breaks. Now is the time to have us schedule you to repair that broken pipe, install that new pool heater, or perhaps rip that old pool out and design and install one for you that belongs on the television. Perhaps I can offer up a small winter incentive? I always appreciate planning ahead.

On the routine side, many of you may need your filters dismantled and cleaned out. Again, now is that time, not next spring. A sand change, which should be done every 3 or 4 seasons, would be a smart idea, if it



My crew loves a challenge

hasn't been done. Questions? Please call or Email me.

Another important piece of information I need to share with you is about next season. Your Service Agreement should reach you sometime in late January or early February. This document is extremely important to me, as this gives me a good idea of next seasons timing and demand. The earlier I receive them, the better it allows my team to serve you better, and get your summer season off to a timely and smooth start.

Another Important bit of information I'd like to touch on in this letter, is my "refer a friend program". I have had a great deal of success with this and would like to remind you to send us your friends with pools, or who want new pools, and receive incentives as my way of saying thank you.

And PLEASE, once more, (I can't say it enough!) remember that we are NOT, "Pinto Pools" in Stamford. Many, many people erroneously contact them, my cousin. You will find, there are major differences between us.

Finally, I would like to take a moment to thank everyone once again for making the 2016 season a very successful one! I am hoping everyone has a great winter, and a Happy Holiday Season. I hope to see everyone back next season. Let's cross our fingers that 2017 is going to be as nice, weather wise, or even nicer than this past season was! Thanks reading. RP



on the left...Who doesn't like seeing puppies enjoying a float in the pool on a hot day?

(We welcomed Toby and Lucy to our family late last year)